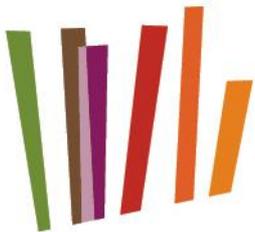


NATIONAL CONVENTION CENTRE CANBERRA TEMPORARY EXPANSION



NATIONAL
CONVENTION
CENTRE **Canberra**

T +61 2 6276 5200 E nccc.sales@ihg.com
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INTRODUCTION

Context and issues



From the current information available a new convention centre for Canberra is unlikely to be constructed in the short to medium term. Other major infrastructure priorities are currently listed ahead of the new convention centre including the Canberra Theatre expansion and a solution for the longer term sport stadium infrastructure needs of the ACT.

The current business events infrastructure in Canberra is lacking in a number of key areas;

- Limited large banqueting options for over 600pax. In a very competitive national landscape this is a critical component of most large conferences and a key part to winning business for Canberra for these large conferences. There are a number of large conferences that will not come to Canberra until this shortfall in infrastructure is resolved.
- Inability to host large conferences that require greater than 2000sq metres of exhibition space.
- Inability to host larger conferences that require more than four, large break out rooms of greater than 200pax capacity.
- Inability to host multiple large conferences at the National Convention Centre Canberra at the same time.

Canberra is conservatively **missing out on in excess of \$25m* in direct tourism spend each year** due to these shortfalls in events infrastructure. It is estimated that this equates to **almost 40,000 room nights* per year**. Supporting hotel demand is a key factor in attracting future private investment in tourism infrastructure including new hotel developments.

Whilst continuing to support the need for a new convention centre, there is a more immediate need to drive the rebuild of the tourism sector and to encourage and support private investment in tourism infrastructure. It is vital to continue to build the business events industry in Canberra as a key driver within the ACT economy in an increasingly competitive national and international landscape. Importantly, growing the business events industry in Canberra delivers not only high yielding growth in the visitor economy but is a critical catalyst for economic growth in key industries such as defence, cyber, health, higher education, space and government services. It is widely recognised that business events foster innovation, investment and collaboration in the industries the events are focused on.

Solution

The opportunity is to address some of the immediate shortfalls in business events infrastructure in the ACT, as described above, through the construction of a temporary expansion adjoining the existing National Convention Centre Canberra (NCCC). This can be achieved through construction of a temporary structure such as detailed in the attached proposal from Australian Temporary Structures.

By constructing this alongside the existing Exhibition Hall of the National Convention Centre Canberra (NCCC), a number of benefits are gained which would not be possible if this facility was constructed as a standalone building elsewhere. The facility may not require additional toilets or full commercial kitchen infrastructure as the existing facilities are more than capable of managing the events that would be held in this facility. The licensed capacity based on the number of toilets is almost 6000 and as the operator of the facility for 15 years we know that the current commercial kitchen does not create any constraint on extending the capacity of the facility as proposed.

By adjoining the existing Exhibition Hall, it gives the facility multipurpose functionality, adding substantially to the scale of existing exhibition space (up to double the current size), as well as operating as a new large banquet space. With the addition of a second level and multiple meeting rooms, it can then function as a standalone event facility providing the ability to host simultaneous large events at the same time, as well as the opportunity to host larger events than can be currently accommodated in the National Convention Centre Canberra.

The estimated cost of a two storey temporary structure including necessary services such as electricity supply, air conditioning, fire services, excavation work, construction and project management is estimated at approximately \$12m. The proposed structure could also be re-purposed once no longer required and sold either as a whole structure or in sections further reducing the sunk costs and reducing any future land fill implications. Structures such as proposed can also be constructed within a very short time frame enabling the benefits of the project to be delivered quickly**. The construction would be months rather than years. The cost of this expansion should also be looked at in the light of the estimated cost of construction of a new facility which is likely far in excess of \$300m, with the new Christchurch Convention Centre estimated at almost \$500m and of a smaller size, the new Australian Forum which was proposed for Canberra estimated at in excess of \$600m.

This represents a great investment for the ACT Government with strong returns to the economy both in direct tourism expenditure and in further driving innovation and investment in key industry sectors.

Solution continued

It is proposed that suitable funding is committed as soon as possible to commence the pre-planning of this project and to have the project ready for tendering and on successful completion of the feasibility study the relevant funds of approximately ***\$12m are committed to the delivery of the project. The suggested timing for construction being mid December through to the early part of the following year so coinciding with the quietest operational time for the National Convention Centre Canberra to minimise business disruption.

Kindest regards,

Stephen Wood
General Manager
National Convention Centre Canberra (NCCC)

*The figures of \$25m in direct tourism spend and estimated 40,000 room nights are derived from lost and denied business data from the National Convention Centre Canberra for the 2017 and 2018 calendar years and with Canberra Convention Bureau standard formula and estimates to convert this data in to Direct Tourism Spend and Estimated Room Nights. Data from 2017 & 2018 remains a reliable data set as business levels have quickly returned to pre-pandemic levels.

**Early financial return on the project is reliant on the early confirmation of proceeding with clear timelines to enable the advanced selling of the expanded infrastructure as most large conferences book with lead times in excess of 12 months.

***Costs provided by Australian Temporary Structures are estimates only and current as of 2019 so would be subject to increases based on the date of construction.

COMPETITIVE SET

Australia – Investments and Capacity



Venue	Infrastructure Investment	Date/Year Status	Description
Cairns Convention Centre	\$176m	Upgrade complete and re-opened May 2021	Additional exhibition and meeting facilities
Gold Coast Convention & Exhibition Centre (GCCEC)	TBC	TBC	Additional exhibition and meeting facilities – part of greater destination revamp. Emphasis on more family/child facilities at GCCEC
Brisbane Convention & Exhibition Centre (BCEC)	\$140m	52% increase on meeting space since 2012	18 new meeting rooms, terrace area, ballroom, 2 x state of the art auditoriums, restaurant + retail
International Convention Centre Sydney (ICC Sydney)	\$1.5 billion (PPP based)	Re-opened Dec 2016	Over 70 meeting rooms, 3 x theatrettes, 2x ballrooms, exhibition – Convention Centre, Exhibition Centre and Super theatre
Melbourne Convention & Exhibition Centre (MCEC)	\$205m	Completed July 2018	20,000sqm additional space, 1000 pax theatre + multiple meeting rooms, banquet hall, café and bar, additional car parking
Adelaide Convention & Exhibition Centre	\$397m	Completed in 2 stages – mid 2015 and 2017	3000sqm of space – new wing to existing infrastructure-divided into plenary, conference, exhibition, banquets, other events

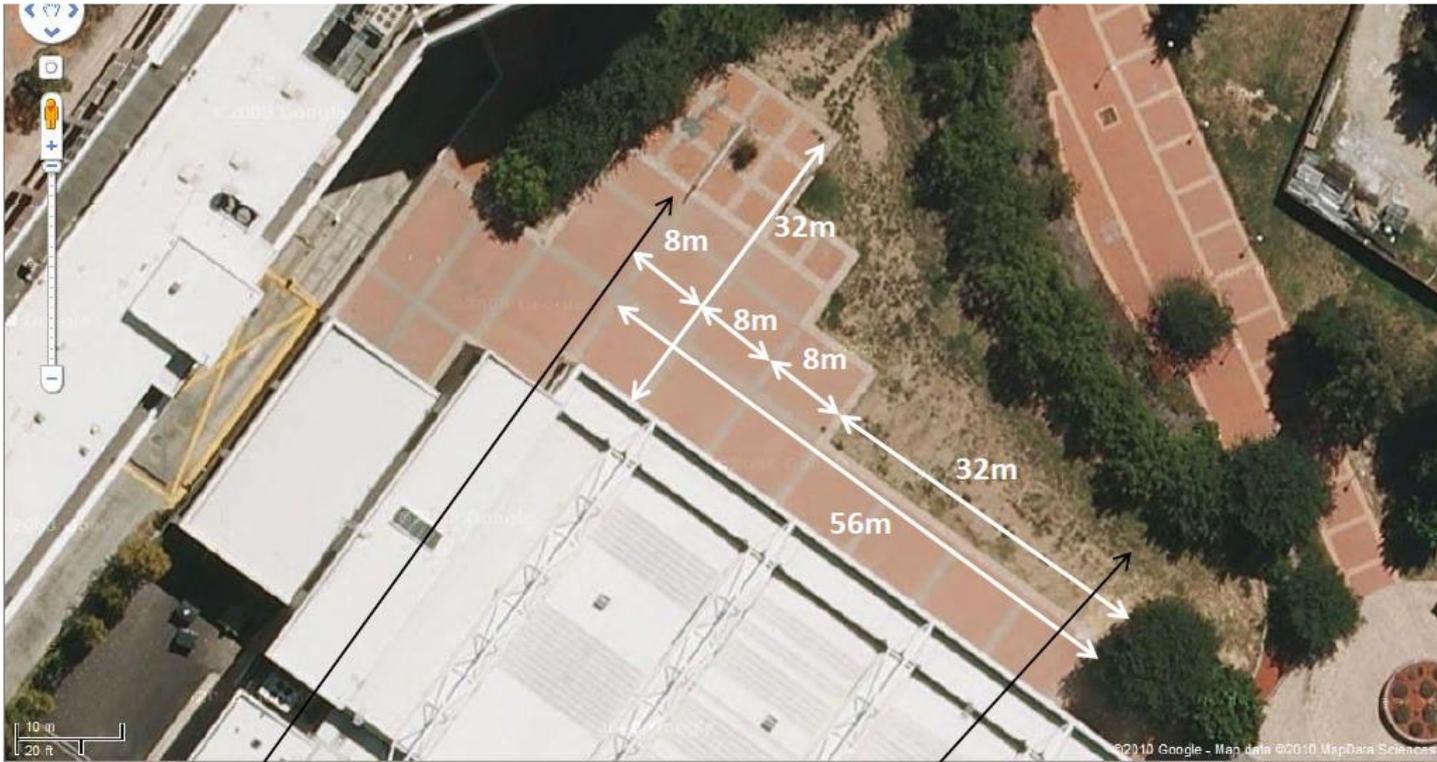
COMPETITIVE SET

New Zealand



Venue	Infrastructure Investment	Date/Year Status	Description
SKYCITY Auckland	Over NZ\$700m	Opening TBC	Upgrade and conference centre for 3,500 delegates
Te Pae Christchurch	Over \$475m new build	Opened December 2021	24 x meeting rooms, 1400 auditorium + exhibition
Takina Wellington Convention Centre	\$179m	Opening 2023	10,000sq metres of meeting space and 1,800sq metres of exhibition space.

EXHIBITION HALL TERRACE DIMENSIONS



Partition Walls

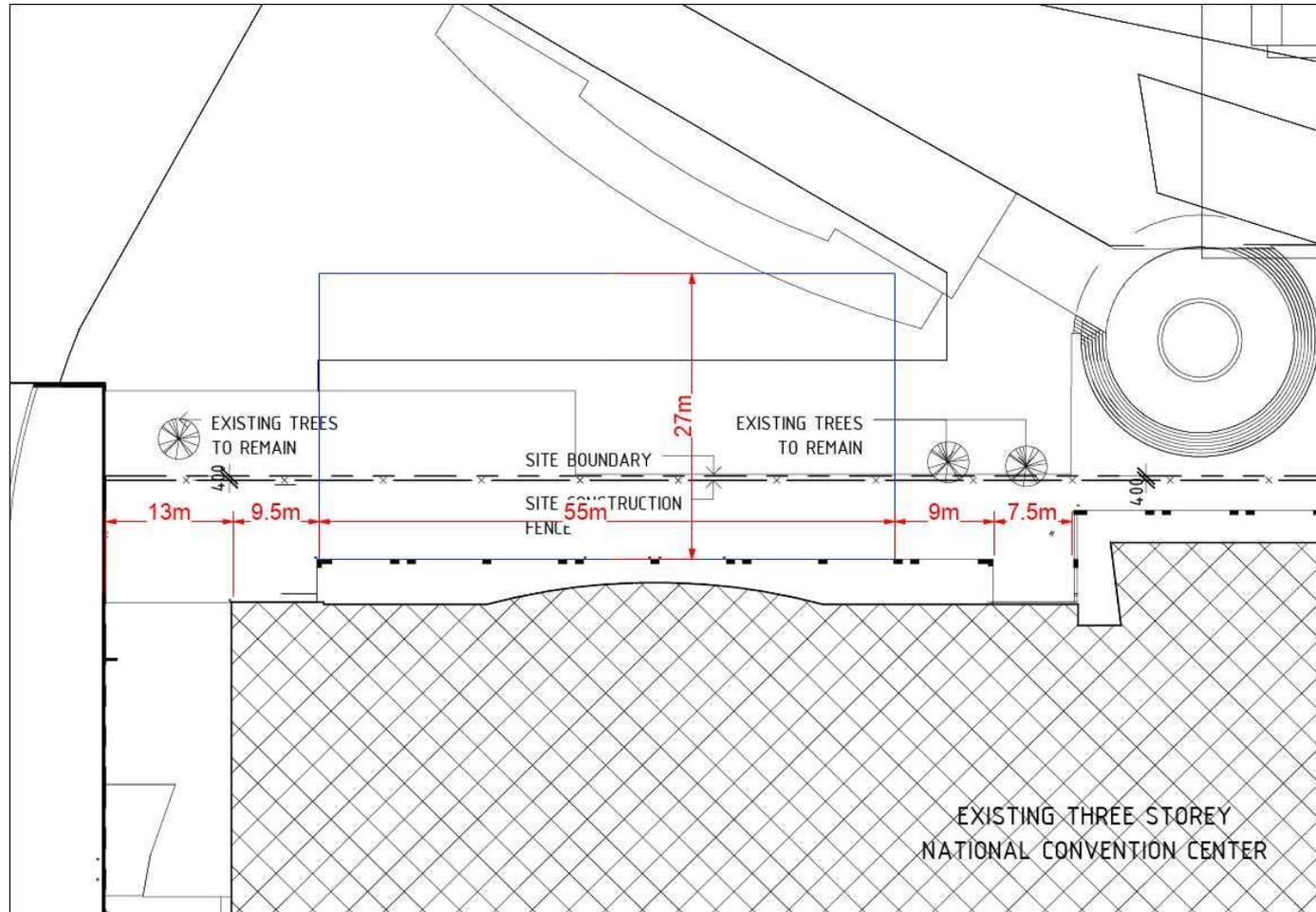
Open Drain Square Grill

PROPOSED TEMPORARY STRUCTURE LOCATION



The area shown is an approximation of the space available without the removal of trees. It is proposed that the structure needs to be a minimum of 1500sq metres to warrant the investment and therefore requires the removal of some trees.

TERRACE EXTENSION PLAN



SUMMARY

A high quality temporary structure adjoining the existing National Convention Centre Canberra (NCCC) is an important short to medium term investment in the business events sector of Canberra. There is conservatively \$25m in direct tourism expenditure and almost 40,000 room nights per year that Canberra is missing out on due to the capacity constraints of the existing convention centre. There are also many important national and international meetings focused on key economic sectors for Canberra that cannot be hosted in Canberra.

- The cost of a high quality temporary structure in excess of 1500sq metres as a single level structure is estimated at less than \$10m or \$12m for a larger two storey structure. (Note costings are an estimate and based on 2019 pricing so subject to increase based on timing of construction).
- A temporary structure can be broken down and re-purposed or sold reducing the sunk costs of the project and reducing any potential landfill when no longer required.
- By adjoining to the existing convention centre, it allows the temporary structure to have multiple uses increasing the ROI as well as limiting the cost of the project as additional infrastructure such as an additional commercial kitchen are not needed.
- Supports the rebuild of the business events and broader tourism industries post Covid.
- It is a very cost effective and powerful investment the ACT Government can make in the short term to drive growth in the business events sector, the highest yielding sector of tourism.

Kindest regards,

Stephen Wood
General Manager
National Convention Centre Canberra (NCCC)

LETTERS OF SUPPORT

Canberra Business Chamber

Graham Catt
Chief Executive Officer

Canberra Convention Bureau

Michael Matthews
Chief Executive Officer

Canberra Region Tourism Leaders Forum

Dr David Marshall AM
Chair

Military Communications and Information Systems (MilCIS)

Australian Defence Force Academy

Dr M.J. Ryan
Conference Chair, MilCIS2022

The Professional Conference Organiser Association

Barry Neame
President



10 March 2022

Mr Andrew Barr MLA
Chief Minister
GPO Box 1020
CANBERRA CITY ACT 2601



Canberra
Business Chamber

ABN 33 600 390 538

Level 3, 243
Northbourne Avenue,
Lyneham, ACT 2602

T:02 6247 4199

E: info@canberrabusiness.com

W: canberrabusiness.com

Dear Chief Minister

The Canberra Business Chamber strongly supports the proposal for a temporary expansion of the National Convention Centre Canberra (NCCC).

Based on the understanding that the planning and final construction of a new convention centre in Canberra is some years away, the Canberra Business Chamber sees expanding the capacity of the existing centre as an important investment by the ACT Government. This investment would support further growth in the business events sector and contribute to the ongoing growth in the broader tourism sector.

It is estimated that there is approximately \$25m per year in direct visitor and tourism spend that the ACT economy and local businesses are missing out on due to the capacity constraints of the current Centre. This is a conservative figure as it does not take into account unknown lost business through organisations not even considering Canberra due to the limitations of the existing business events infrastructure.

As the ACT economy moves to recovery, the business events sector can provide demand that will support the ACRT visitor economy. The proposal to erect a temporary structure provides the opportunity to secure additional conventions, meetings and events for the ACT with the economic benefits flowing to the Territory. With new hotel rooms planned or under construction in Canberra it is critical that the ACT Government supports this investment from the private sector.

A temporary structure as proposed is a very cost-effective way of enabling short to medium growth in business events in Canberra. It supports the ACT Government goals to grow tourism, driving economic growth and job creation and so is an investment that is strongly supported by the Canberra Business Chamber.

Please don't hesitate to contact me if you would like to discuss this matter further.

Your sincerely

A handwritten signature in black ink, appearing to read 'Graham Catt', with a long, sweeping underline.

Graham Catt
CEO

07 March 2022

Chief Minister
Andrew Barr MLA
ACT Legislative Assembly
London Circuit
Canberra ACT 2001

Canberra Convention Bureau endorses expansion of business events infrastructure in the ACT. Investment through temporary expansion of the National Convention Centre Canberra (NCCC) will enable our destination to maintain key sector aligned conferences and grow economic return to aid tourism businesses in their recovery from the pandemic.

Current business events infrastructure in Canberra is:

- Limited for large banqueting options for over 600 guests. In a very competitive national landscape this is a critical component of large conferences and a key determinant to selection of Canberra for large conferences. There are several large conferences that will not select Canberra until this shortfall in infrastructure is resolved.
- Unable to host large conferences that require greater than 2000sq metres of exhibition space
- Unable to host larger conferences that require more than four large breakout rooms of greater than 200 delegates
- Unable to host multiple large conferences at the National Convention Centre Canberra during peak demand periods.

\$21m - \$25m per annum is lost in direct tourism spend due to the capacity constraints of the existing National Convention Centre Canberra (NCCC). These figures do not account for those large events that do not consider Canberra due to well-known capacity constraints. It also does not factor the risk of losing large events that in time will outgrow convention centre capacity. A specific example of this is the annual military communications event – MilCIS. This event owner is required to spend \$55-\$100K each time for a sub-par marquee just so the event will fit in Canberra.

The Bureau continues to support the need for a new convention centre but supports a quality temporary solution until such time as a new centre is prioritised in the ACT Infrastructure Plan. Importantly, growing the business events industry in Canberra delivers not only high yielding growth to the visitor economy but is a critical catalyst for economic growth in key industries such as defence, cyber, health, higher education, space and government services. It is widely recognised that when the platform of business events is fully taken advantage of by governments that they foster innovation, investment and collaboration in the industries the events are focused on.

The proposal for a temporary expansion of the NCCC provides a modest short-term and realistic investment by the ACT Government which will create the opportunity for strong recovery growth in business events tourism, supporting the overall goals for growth and jobs creation within the ACT tourism sector, and also attracting talent in other priority sectors.

This solution not only partly addresses the significant shortfall in large banquet infrastructure in the ACT as identified in the *2017 Parliamentary Inquiry into New Convention Centre for Canberra*, but also greatly expands on the capacity of the existing convention centre to host larger events and additional events when the centre is currently full. Importantly a temporary structure as proposed can be re-purposed once no longer required, improving ROI and also making it a sustainable choice.

Business events are a vital economic lever in the ACT driving high yield tourism expenditure and importantly, profitability to businesses. Contribution to the ACT economy is constrained at present and a temporary expansion of the National Convention Centre Canberra would be a successful short to medium term catalyst for recovery and growth that the Bureau supports.



Michael Matthews
Chief Executive Officer
Canberra Convention Bureau Inc.



TOURISM LEADERS FORUM

7 March 2022

Stephen Wood
General Manager
National Convention Centre Canberra
31 Constitution Ave
Canberra ACT 2601

Dear Stephen **Temporary Expansion of the NCCC**

I write on behalf of the Canberra Region Tourism Leaders Forum (CRTLTF) to strongly support the temporary expansion of the National Convention Centre Canberra. The CRTLTF, in its forthcoming submission to the ACT Government's 2022/2023 budget process, has again placed the building of a new Convention Centre in the ACT as its top infrastructure priority.

Understanding the ACT Government has indicated the planning and final construction of a new National Convention Centre in Canberra is some years away, the CRTLTF fully supports the erection of a temporary structure to expand the existing Exhibition Hall of the NCCC.

A financial analysis by IHG, the NCCC operators, highlighted the loss of some \$25m per year in direct tourism spend in the ACT due to the capacity restraints of the current Centre. This we understand is a conservative figure as it does not take into account unknown lost business through organisations bypassing Canberra due to the NCCC's various limitations.

The proposed structure would adjoin the current exhibition area and would almost double the existing floor space. Coupled with the addition of a second level housing multiple meeting rooms would provide the NCCC with the ability to host simultaneous events and provide the flexibility to meet the increasing demands of convention organisers.

This proposal to erect this temporary structure therefore provides the opportunity to secure additional conventions, meetings and events for the ACT with the subsequent economic benefits flowing to the Territory. With many new hotel rooms planned or under construction in Canberra the entire tourism sector is relying on the Convention Centre to be able to host bigger events and attract more of them to the ACT. We would thus urge the Government to fund this temporary facility in their 2022/2023 budget.

Dr David Marshall AM
Chair
Canberra Region Tourism Leaders Forum



10 March 2022

Chief Minister
Andrew Barr MLA
ACT Legislative Assembly
London Circuit
Canberra ACT 2001

Dear Chief Minister,

SUPPORT FOR TEMPORARY EXTENSION OF NATIONAL CONVENTION CENTRE

In November each year, for the last 12 years, the Defence Chief Information Officer Group (CIOG) has partnered with the University of New South Wales, Canberra and the Institute of Electronic and Electrical Engineers (IEEE) to present the Military Communications and Information Systems (MilCIS). The conference facilitates a continuing dialogue between Department of Defence employees, contractors, industry and researchers to discuss current and developing technological capabilities, project initiatives, and operational requirements.

MilCIS has always run in Canberra because it is the natural location for any large conference focusing on government, particularly Defence. However, with now some 2,500 attendees, MilCIS has grown to occupy every piece of available space at the National Convention Centre and, for several years has had to expend considerable funds (some \$70,000) to erect a temporary marquee at the rear of the Centre just so the conference can remain in Canberra.

It is reasonable to assume, given the strong growth of MilCIS over 12 years, that the conference will soon outgrow the National Convention Centre's current capacity. In that case, there will be little option other than to follow the other large annual government and Defence conferences and to move to one of the major capital cities.

The MilCIS conference is very keen to stay in Canberra and therefore supports the development of the Temporary Expansion as a valuable short-to-medium investment in order to enhance the capability and capacity of the existing National Convention Centre. Such an investment would represent significant value for money as it would deliver strong economic benefits for the ACT in retaining large conferences and also attract back those large conference that currently must be presented in other cities.

Warmest regards,

Dr M.J. RYAN
Conference Chair, MilCIS2022
Capability Systems Centre
Building 21, Room 231
University of New South Wales, Canberra
Australian Defence Force Academy
PO Box 7916, CANBERRA BC 2610, Australia

T: +61 (2) 6268 8200
E: m.ryan@adfa.edu.au



Chief Minister
Andrew Barr MLA
ACT Legislative Assembly
London Circuit
Canberra ACT 2001

The Professional Conference Organisers Association (PCOA) is the leading body representing the interests of Professional Conference Organisers and Event Managers in Australia and New Zealand with current membership of over 480 practitioners, and has significant understanding of the needs of business event clients, and the value and contributions of the sector. Consistent with the overall economic objectives for economic development in various business sectors of the ACT Government, business events assist delivery on key economic development “drivers” through:

- skills and knowledge transfer through the interaction with local delegates
- attracting strategically aligned conferences to the ACT Government economic development priorities
- networking and collaboration
- showcasing Canberra research institutions such as ANU, AIS, University of Canberra, University of NSW Canberra
- showcasing the destination to the world
- potential for Industry investment once people appreciate the values and infrastructure of the destination.

Conferences as part of the business events sector contribute to economic activity of a destination as well:

- air traffic into Canberra from all over Australia and from overseas
- direct spending on venue hire, audio visual production and food and beverage at venues
- accommodation for delegates at Canberra hotels, motels and other offerings
- transport while in Canberra – taxi, coaches and car hire, and
- delegate spend at Canberra restaurants, cafes and other food and beverage outlets.

Members of the PCOA have indicated that Canberra is missing out on a range of conventions, conferences and exhibitions as a result of their need for large or multiple events at the current National Convention Centre and potential growth is limited.



The PCOA supports the development of the Temporary Expansion as a valuable short to medium investment by the ACT Government in enhancing the capability and capacity of the existing Centre and would deliver strong economic benefits for the ACT.

Yours sincerely

A handwritten signature in black ink, appearing to read 'Barry Neame', is written above a short horizontal line.

Barry Neame
President
10 March 2022

AUSTRALIAN TEMPORARY STRUCTURE PROPOSAL AND COST ESTIMATES



ATS delivers a turnkey solution which includes the following:

- Drawing and technical specifications of structure
- WHS compliance
- Site specific structural certification of the structure by our Engineer
- Guarantee of the product through the manufacturer's warranty
- Project outline



INNOVATIVE BUILDING SOLUTIONS

Australian Temporary Structures | ATS in partnership with world leading designer and manufacturer Röder HTS Höcker GmbH, offers full turnkey solutions for the highest quality, industry leading temporary and semi-permanent structure systems in Australia, New Zealand and the Pacific.

Innovation and continuous improvement are at the heart of our performance culture. We create value by offering an unrivalled range of temporary structure systems supported by first class customer service.

By working in partnership with customers, we identify the best solutions to meet their needs and enhance their business performance.

Client Portfolio:

Australian Temporary Structures is proud to partner with a variety of different and demanding industries, including events and hospitality, sports and recreation, military and general industry. Below is a snapshot of some of our highly satisfied clients:



Innovation

Australian Temporary Structures is driven by innovation and operates a policy of continuous improvement across the organisation. Regular evaluation of service levels, market trends, pricing and operations enables us to deliver the optimum service and product lines to our customers.

Expert Advice

When you contact Australian Temporary Structures you will speak directly to one of our in-house technical sales experts. Their in-depth product knowledge and understanding of your specific needs will ensure that you are provided with a temporary structure that meets your precise requirements.

Our Commitment

We thrive on providing a first class product and service resulting in total customer satisfaction. We are always available to answer your general and technical product questions and seek to provide a detailed response within 24 hours of your call.

Cost Efficient Solution

Our modular aluminium framed temporary portable buildings are inexpensive to transport and quick to install by anchoring down to existing level hard standing without needing civil works. Making huge cost savings when compared to steel structures or bricks and mortar. To ensure the best results on each job, the ATS team works closely with all project stakeholders throughout the project from consultancy and design phase through to delivery.

Turnkey Service

Providing complete turnkey solutions we are experts at evaluating and resolving your individual needs and offer a complete service from design stage to completion. With our superior products, fast quotations, on time deliveries and trained installers, we can meet the needs and exceed the expectations of our clients.

Diverse Product Range

We offer a diverse range of temporary structure systems. Our unique 'one frame fits all' system offers a range of cladding systems and ancillary options that easily fit our standard frame sizes. Ensuring bespoke temporary portable and modular building solutions without the premium. Our experienced team will recommend the most suitable system to meet your specific application requirements.

Quality Assurance

We aim to provide our customers with complete confidence in our products. Our range of temporary structures and accessories are manufactured to stringent DIN EN ISO 9001:2008 quality standards, backed by a first rate level of service, providing customers with total peace of mind on products, workmanship and ongoing after-sales support.

Quick to Market

With many of our system stored at our Australian warehouse, Australian Temporary Structures is in a position to work with our clients to install the temporary solution quickly and efficiently; allowing our clients to quickly capitalise on growth, win new contracts, generate revenue or stay ahead of the competition and avoid hiring off-site.

02/10/2019

Stephen Wood
31 Constitution Ave, Canberra ACT 2601
E stephen.wood@ihg.com nccc.com.au
T [+61 2 6276 5200](tel:+61262765200)
M [+61 400 405 748](tel:+61400405748)

Re: **Convention Centre Extension Estimate Project estimate**

Dear Stephen,

Thank you for the opportunity to discuss your requirements and to provide your business with our quote.

Australian Temporary Structures' cost efficient, flexible, responsive and fully integrated approach has made our business a leader in the temporary structure marketplace in Australia and New Zealand. Our modular aluminium framed temporary portable buildings are inexpensive to transport and quick to install, allowing bespoke temporary portable and modular building solutions without the premium. Our structures are compliant to the required Australian Building Standards for structural integrity.

Australian Temporary Structures, in partnership with Röder HTS Höcker GmbH, the award winning company specialising in the design, manufacture and supply of temporary and semi-permanent clear-span demountable structures, has the pleasure of submitting the following quote for **30M X 60M CONVENTION CENTRE 30M X 60M DOUBLE STOREY LOADING DOCK 30M X 15M 10M X 10M ENTERANCE SPACE STRUCTURE**

ATS delivers a turnkey solution which includes the following:

- Purchase price and install price
- Hire and install price
- Drawing and technical specifications of structure
- WHS compliance
- Site specific structural certification of the structure by our Engineer
- Guarantee of the product through the manufacturer's warranty
- Project outline

Please find following our quote submission. We have assumed clear access to a level site, and all install costs are subject to a final design, site inspection, operational constraints and consultancy advice and requirements. This quote is valid for 30 days.

Please get in touch if you require any additional information on 0412 511616 or sam@australiantemporarystructures.com.au.

We look forward to partnering with you on your temporary structure.

Kind Regards,

Sam Whyte

Managing Director

EXHIBITION CENTRE STRUCTURES CONCEPTS



MANHATTAN Series 30.00 x 60.00 x 10.00m

LARGE-CAPACITY TEMPORARY EXHIBITION STRUCTURES

Our large-scale temporary exhibition structures can be created to a modern clear span structure with an anodised aluminium frame and clean, contemporary lines.

Indoor events and exhibition structures can provide the infrastructure for a wide range of events, from consumer live shows, to high-end art and antiques exhibitions. The interior of your temporary exhibition structure can look and feel exactly as you want it to. From open plan areas that create a sense of space, and statement art installations, through to a uniform and simple layout of individual trade stands; our temporary structures for exhibitions have it all.

TAILORED EXHIBITION SOLUTIONS

Whether you need a single unit or a multilevel venue, our diverse range of temporary structures can be tailored to suit your exact requirements. In no time you'll have premium exhibition space that will have your exhibitors lining up.

Standard clear-span widths are 10.00m to 40.00m. The special modular design means the actual length and width is unlimited. Customised options available.

CONCEPT ONLY 30M X 60M 10M SIDE HEIGHT PLANS NEED TO BE FINALISED



Specification:

Structure 1: MHT 30 x 70 x 7

Roof: thermo system

Walls: avantgarde system

Structure width: 30.00m

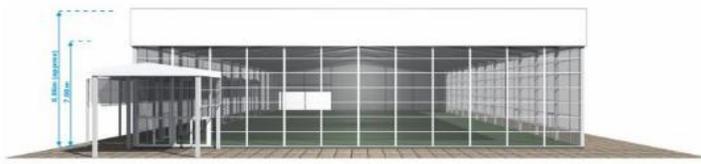
Structure length: 70.0m

Bay width: 5.00m

Eave ht: 7.00m

Ridge ht: 8.86m (approx)

Roof pitch: 7°



Structure 2: Canopy

Roof: single layer PVC

Walls: avantgarde system

Structure width: 6.00m

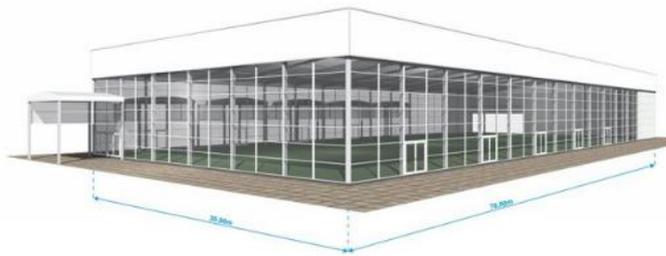
Structure length: 5.0m

Bay width: 5.00m

Eave ht: 5.00m

Ridge ht: 5.45m (approx)

Roof pitch: 7°



Structure 3: Canopy

Roof: single layer PVC

Walls: n/a

Structure width: 10.00m

Structure length: 5.0m

Bay width: 5.00m

Eave ht: 5.00m

Ridge ht: 5.70m (approx)

Roof pitch: 7°



CONCEPTS

MANHATTAN SERIES 30.00 x 60.00 x 6.2m
(Concept prepared for University Queensland)



Structure 1: MHT 38 x 60 x 6.2

Roof: thermo system
Walls: sandwich and glass panels

Structure width: 38.00m

Structure length: 60.0m

Bay width: 5.00m

Eave ht: 6.20m

Ridge ht: 8.65m (approx)

Roof pitch: 7°

Structure 2: MHT - Series

Roof: single layer PVC

Walls: n/a

Structure width: 10.00m

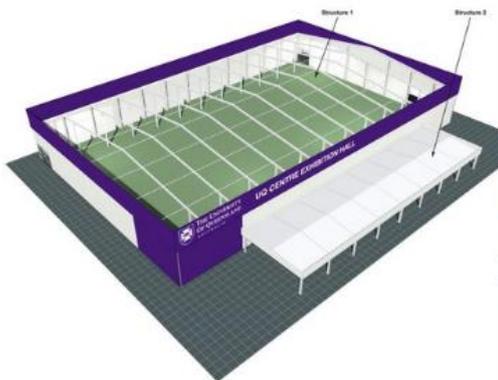
Structure length: 40.0m

Bay width: 5.00m

Eave ht: 3.00m

Ridge ht: 3.63m

Roof pitch: 7°



CUSTOM BUILT CONFERENCE HALLS

From renderings to reality, our special projects division can deliver custom-designed conference hall structures. Our experienced in-house technical designers and engineers can draw upon a wealth of expert knowledge gained over decades in the design of customised structure projects. This invaluable experience, together with the utilisation of the very latest in CAD modelling systems, enables Australian Temporary Structures to design according to Canberra Convention Centre's exact requirements.

EXAMPLES OF STRUCTURE CUSTOMISATION CONFERENCE AND RESTAURANT FACILITY



EXAMPLES OF STRUCTURE CUSTOMISATION CORPORATE DOUBLE LEVEL MEETING HOSPITALITY SPACE



EXAMPLES OF STRUCTURE CUSTOMISATION DOUBLE STOREY MEETING ROOMS



EXAMPLES OF STRUCTURE CUSTOMISATION INDOOR OUTDOOR SPACES



EXAMPLES OF STRUCTURE CUSTOMISATION INDOOR



EXAMPLES OF STRUCTURE CUSTOMISATION INDOOR MEETING ROOMS UPSTAIRS



Convention centre extension



Next steps:

Following approval of this estimate, Australian Temporary Structures will begin a detailed scoping of the project, involving the steps outlined below:

1. Site Inspection

Australian Temporary Structures will arrange a convenient time to visit the site to measure, review access points, power and water supply etc.

Please note the site inspection may incur ancillary costs including but not limited to travel. If additional costs apply, ATS will provide an estimate for approval prior to the inspection. These costs will be removed from the clients invoice should the project proceed.

2. Final Design and Scope of Works

The design will be finalised following the site inspection and any input required from consultants engaged to review the site (if required).

Renders will be prepared for the clients review.

Following approval of the final design, the detailed scope of works and final costs will be prepared for review and approval.

Please note the final design & scope of works stage may incur ancillary costs including but not limited to engaging consultants. If additional costs apply, ATS will provide an estimate for approval. These costs will be removed from the client's invoice should the project proceed.

3. Project Initiation

Following client sign off on the scope and costs, building works will begin.

Terms & Conditions:

- Australian Temporary Structures will reserve the right to pass through any costs associated with additional changes by the client after acceptance of quote
- Coordination of sub-contractors is 10% of invoice cost
- Full engineering can commence upon receipt of a purchase order
- Engineer to provide Certification and Calculations of Structure, definitive install estimate calculated and any variations to the quote would be in writing
- Any event beyond the control of Australian Temporary Structures that delays the programme of install i.e. shipping, inclement weather or other external factors will not incur further cost to Australian Temporary Structures. Any additional costs will be applied by an agreed schedule of rate.
- All install costs are subject to a site inspection to check ground RL's and MHE operational constraints
- All pricing subject to contract and EBA requirements

Sale Payment Terms:

- In acceptance of this quotation we require a purchase order for the full amount of this quote.
- 50% deposit , this will enable manufacturing to commence
- From receiving payment, order will take Estimate 12 weeks (if not in stock)
- 30% remainder amount is due on arrival of goods on Site
- 20% remainder amount is due 30 days after signoff on the structure completed.
- Installation costs to be paid within 7 days of date invoice, this invoice submission will occur on sign off on the structure installation.
- All pricing is in AUS dollars exclusive of all taxes.

Hire Payment Terms:

- Two months hire in advance
 - Installation costs to be paid within 7 days of date invoice, this invoice submission will occur on sign off on the structure installation.
 - After the hire period expires rental can continue if required on a month-by-month basis with a months' notice required for demob.
 - All pricing is in AUS dollars exclusive of all taxes.
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